## Introduction and Background (ZA)

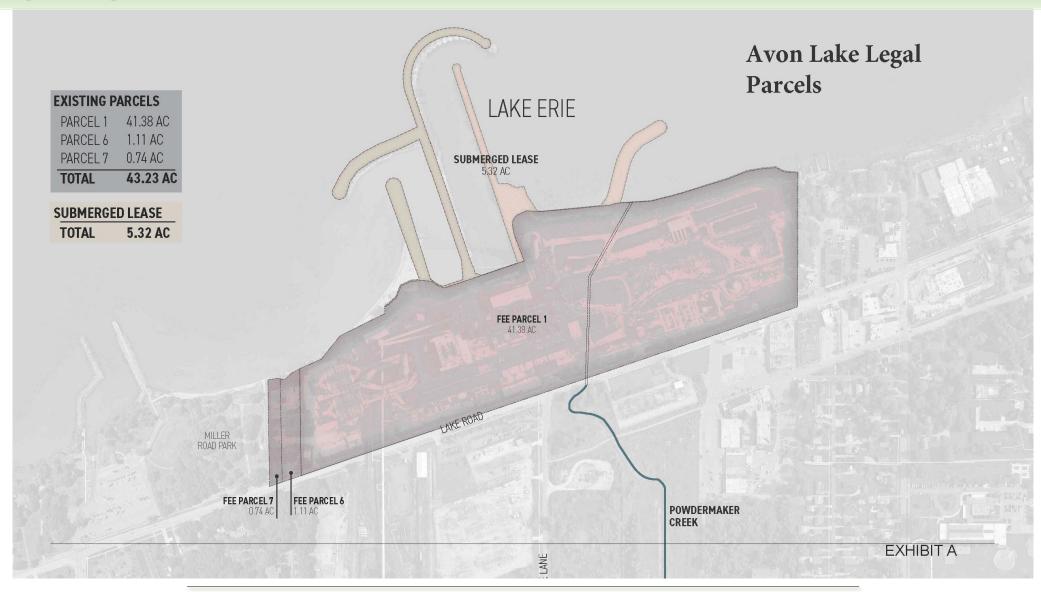
Today starts the formal legislative process for considering the most important opportunity to transform Avon Lake's lakefront

- Emphasize the word "Process"
  - Anticipate <u>EXTENSIVE</u> review by City Council and City Administration

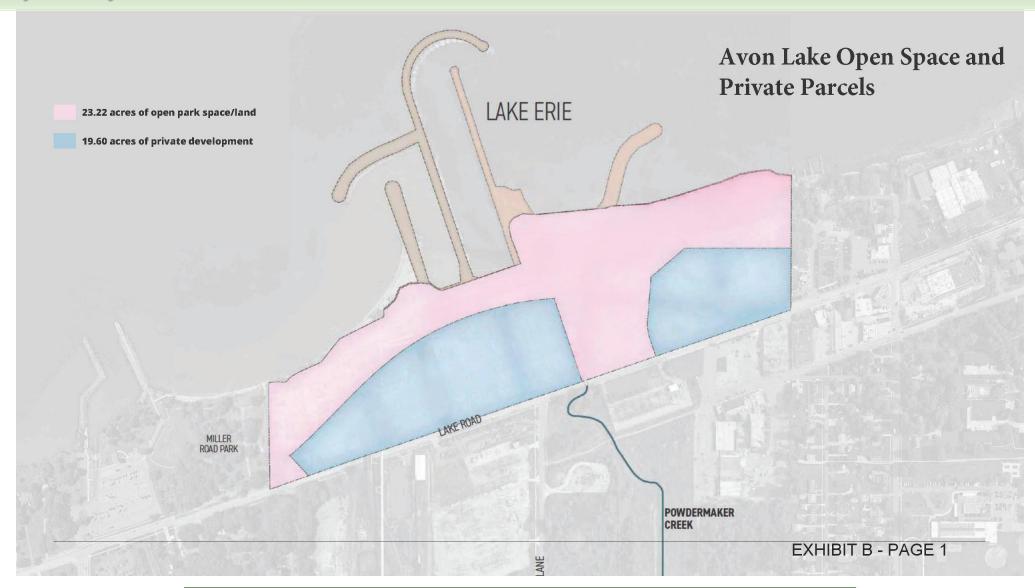
## Introduction and Background (ZA)

- Anticipate <u>EXTENSIVE</u> collaboration with both public and private environmental and financial professionals, including:
  - Ohio EPA
  - Lorain County Port Authority
  - Lorain County Metroparks
  - Verdantas
  - Outside Counsel
  - Outside Financial Experts
- Anticipate <u>EXTENSIVE</u> public stakeholder engagement

- Power Plant Property Size: 43.23 Acres
- Proposed Public Park Size: 23.22 Acres
- Proposed Private Development: 19.60 Acres
- Major Mixed-Use Project with up to 1,250 residential units and other commercial and recreational uses
  - New zoning allows buildings up to 100 feet tall
  - Requires view corridors and Planning Commission approval



Interim Development Agreement & PSA Summary





#### Project Goals & Process Road Map (MS)

- Project Goals
  - Facilitate the transformation of the Avon Lake Power Plant
    Brownfield Redevelopment Area into a Thriving Community Asset
  - Ensure Public Access to Lake Erie through a Major New Community
    Park
    - Provide expansion and connectivity to Miller Road Park
    - Enhance quality of life for all Avon Lake Residents through one of Ohio's best lakefront parks

#### Project Goals & Process Road Map (MS)

- Project Goals
  - Ensure the <u>ENTIRE</u> Power Plant Property is Remediated to Applicable Ohio Voluntary Action Program Cleanup Standards
    - Provide transparency and engagement of City Council in park acquisition investigation and remediation process while acknowledging confidentiality obligations until Closing
    - Provide lengthy due diligence period and comprehensive investigation of property's environmental condition

#### Project Goals & Process Road Map (MS)

- Project Goals
  - Require Closing only after Public Park Property Phase II assessment and remediation is approved by <u>City's</u> Certified Professional (Steve Gross – Verdantas)
  - Allow significant public stakeholder engagement as remediation work proceeds

## Disclaimers/Qualifications (MS)

- Interim Development Agreement <u>DOES NOT</u> address Implosion Discussion
  - Separate issue before City Council
- Interim Development Agreement provides multiple "Off-Ramps" for City Council to <u>APPROVE</u> or to <u>REJECT</u> Park Property Acquisition at City Council's sole discretion

# City Council Opportunities to Review and Vote on PSA Before Closing – Off-Ramps/Anticipated Schedule (MS)

Monday, October 7, 2024	Economic Development Committee Meeting - Move IDA out of committee to the Collective Committee Meeting ("CCM")
Monday October 7, 2024	Collective Committee Meeting – Pass IDA to First Reading of Council
Tuesday October 15, 2024	City Council – First Reading (rescheduled due to Monday Columbus Day)
Monday October 21, 2024	CCM – Discussion on IDA (Environmental & TIF Question Discussions/Focus)
Monday October 28, 2024	City Council – Second Reading
Monday November 4, 2024	CCM – Discussion on IDA
Tuesday November 12, 2024	City Council (rescheduled due to Monday Veterans Day) – Third Reading

## IDA Components/Road Map/Off-Ramps (TD)

- IDA Structure
  - Addresses ALERG Agreement to remediate the entire Property.
  - Identifies a process for rezoning the Property through an Overlay District; subject to City Council approval.
  - Provides a process for a TIF Ordinance, subject to City Council approval.
    - ALERG must demonstrate project feasibility and bond underwriting with Lorain County Port Authority or other financing source.
  - Identifies use of TIF Funds for Park Acquisition and Redevelopment through a Non-Binding Letter of Intent, subject to City Council approval.

## IDA Components/Road Map/Off-Ramps (TD)

- IDA Structure
  - Final Purchase Agreement <u>and</u> closing on the Park Property is subject to:
    - Substantial additional due diligence;
    - Confirmation by City's CP that the Property has been remediated to applicable standards under the Ohio VAP, with VAP Technical Assistance; and
    - Final City Council approval.

#### Environmental Due Diligence (SG)

- Ohio Voluntary Action Program Process Overview
  - Phase I Environmental Site Assessment Desk Top Background
    Study
  - Phase II Property Assessment Soil, Groundwater, Sediment,
    Surface Water Sampling, Soil Gas Sampling
  - Property-Specific Risk Assessment To identify risks/receptors
  - Technical Assistance With Ohio EPA
    - Collaboration with Ohio EPA VAP staff to address remediation questions/concerns

## Environmental Due Diligence (SG)

- Remediation Activities Including Active Remediation, Institutional Controls and Engineering Controls
- No Further Action Letter Issued by an Ohio VAP Certified Professional
- Covenant Not To Sue From Ohio EPA Director in which Ohio EPA confirms Property meets Applicable Ohio VAP Standards

#### Applicable Remediation Standards (TD)

- ALERG agrees to remediate the **ENTIRE PROPERTY**, including Public Park, to applicable standards under the Ohio Voluntary Action Program ("Ohio VAP").
  - Park to be remediated to satisfaction of <u>OUR OWN</u> Certified Professional ("CP") from Verdantas (Steve Gross), in collaboration with Land Developer's CP (Gary Diegan).
    - Park acquisition Phase II assessment and remediation activities to be performed before Closing and subject to Ohio VAP Technical Assistance.
      - Goal is to integrate remediation with redevelopment where applicable.

#### Applicable Remediation Standards (TD)

- Final cover soil may be placed "post-Closing."
- Anticipates off-Property sediment evaluation and potential impacts to Lake Erie.
- City has the option of submitting for a Covenant Not to Sue ("CNS") under the Ohio VAP post-Closing.
- CPs from City and Land Developer to collaborate.
- Due Diligence shared based on Letter of Intent ("LOI") signing.
  - No physical testing by City until Purchase Agreement is fullynegotiated (not signed).

## Financing/Tax Increment Financing ("TIF") (TD)

- City will not contribute any City funds toward the acquisition or remediation of the Public Park property. (See Section 5 b) ii) of proposed Interim Development Agreement.)
- Deal depends on TIF funding for acquisition and final cover soil.
- Developer pays "City Costs" for all outside consultants and attorneys.
  (See Section 5 b) viii) of proposed Interim Development Agreement.)
- City pays \$15M from TIF funds for Park Property acquisition, not to exceed 25% of eligible TIF revenue and must be supported by independent appraisal.
- City receives \$15M from TIF for park improvements.

#### Financing (TD)

- Both parties to use reasonable, good faith efforts to pursue grant funding to mitigate redevelopment costs.
- Anticipates acquiring the existing Submerged Land Lease with State of Ohio in a separate agreement with additional due diligence.

#### TIF Overview (JB)

- City Council's adoption of a TIF Ordinance is a pre-condition of the development of the Project on the Property and the City's acquisition of the Public Park property.
  - City Council has the right to approve or deny the adoption of a TIF Ordinance in its sole and absolute discretion.
- The value and duration of the tax exemption granted by the TIF Ordinance will be contingent on the Avon Lake School District's approval of the TIF Ordinance.
  - City's administration agrees to support ALERG's efforts to secure the School District's agreement for the largest TIF Exemption feasible to support the Project.

#### TIF Overview (JB)

- The City will not issue any debt or pledge its credit toward the monetization of the TIF revenues for the Project.
  - The expectation is that a sum equal to the exempted taxes will be paid as "payments in lieu of taxation" ("PILOTS").
  - City's administration agrees to support entry into an agreement with a Port Authority to assign the City's rights to PILOTS to the Port Authority (or its designee).
  - If City Council approves such an agreement, the PILOTS will serve the debt issued by the Port Authority in order to monetize the TIF revenue.

## Benefits Summary (MS)

- Transformative Lakefront Redevelopment Project
- Major Community Park Enhancing the Quality of Life for the Entire Community
- Transparent Remediation Process for Public Park
  - Approved by City's Certified Professional in Collaboration with Ohio EPA under Technical Assistance
- Financed through TIF Major public financing tool widely-used for similar public/private projects
  - No requirement for City to pay acquisition or redevelopment costs with City funds or to provide financing guarantees backed by City